

MAKE-A-WISH FOUNDATION[®]
OF NORTH TEXAS

Financial Statements

August 31, 2014

(With Independent Auditors' Report Thereon)

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Make-A-Wish Foundation® of North Texas
Irving, Texas

We have audited the accompanying financial statements of Make-A-Wish Foundation® of North Texas, which comprise the statement of financial position as of August 31, 2014, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Make-A-Wish Foundation® of North Texas as of August 31, 2014, and change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

CliftonLarsonAllen LLP

Phoenix, Arizona
March 5, 2015

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Statement of Financial Position

August 31, 2014

| | Assets | 2014 |
|---|-----------------------------------|--------------|
| Cash and cash equivalents | | \$ 4,299,507 |
| Investments | | 775,843 |
| Due from related entities | | 240,775 |
| Prepaid expenses | | 30,398 |
| Contributions receivable | | 152,286 |
| Other assets | | 44,541 |
| Investments held for long-term purposes | | 24,000 |
| Property and equipment, net | | 3,055,787 |
| Total assets | | \$ 8,623,137 |
| | Liabilities and Net Assets | |
| Accounts payable and accrued expenses | | \$ 396,328 |
| Accrued pending wish costs | | 1,530,786 |
| Due to related entities | | 36,926 |
| Other liabilities | | 5,813 |
| Capital lease obligations | | 32,261 |
| Notes payable | | 386,589 |
| Total liabilities | | 2,388,703 |
| Net assets: | | |
| Unrestricted | | 6,014,368 |
| Temporarily restricted | | 196,066 |
| Permanently restricted | | 24,000 |
| Total net assets | | 6,234,434 |
| Total liabilities and net assets | | \$ 8,623,137 |

See accompanying notes to financial statements.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Statement of Activities

Year ended August 31, 2014

| | <u>Unrestricted</u> | <u>Temporarily restricted</u> | <u>Permanently restricted</u> | <u>Total</u> |
|---|---------------------|-----------------------------------|-----------------------------------|------------------|
| Revenues, gains, and other support: | | | | |
| Public support: | | | | |
| Contributions | \$ 6,274,706 | 122,100 | — | 6,396,806 |
| Grants | 626,010 | — | — | 626,010 |
| Total public support | <u>6,900,716</u> | <u>122,100</u> | <u>—</u> | <u>7,022,816</u> |
| Internal Special events | 3,230,831 | 73,966 | — | 3,304,797 |
| Less costs of direct benefits to donors | (788,074) | — | — | (788,074) |
| Total special events | <u>2,442,757</u> | <u>73,966</u> | <u>—</u> | <u>2,516,723</u> |
| Investment income, net | 25,018 | — | — | 25,018 |
| Other income | 8,781 | — | — | 8,781 |
| Net assets released from restrictions | 120,903 | (120,903) | — | — |
| Total revenues, gains, and other support | <u>9,498,175</u> | <u>75,163</u> | <u>—</u> | <u>9,573,338</u> |
| Expenses: | | | | |
| Program services: | | | | |
| Wish granting | 6,615,730 | — | — | 6,615,730 |
| Total program services | <u>6,615,730</u> | <u>—</u> | <u>—</u> | <u>6,615,730</u> |
| Support services: | | | | |
| Fundraising | 1,549,641 | — | — | 1,549,641 |
| Management and general | 435,473 | — | — | 435,473 |
| Total support services | <u>1,985,114</u> | <u>—</u> | <u>—</u> | <u>1,985,114</u> |
| Total program and support services expenses | 8,600,844 | — | — | 8,600,844 |
| Change in net assets | 897,331 | 75,163 | — | 972,494 |
| Net assets, beginning of the year | <u>5,117,037</u> | <u>120,903</u> | <u>24,000</u> | <u>5,261,940</u> |
| Net assets, end of the year | \$ <u>6,014,368</u> | <u>196,066</u> | <u>24,000</u> | <u>6,234,434</u> |

See accompanying notes to financial statements.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Statement of Cash Flows

Year ended August 31, 2014

| | <u>2014</u> |
|--|---------------------|
| Cash flows from operating activities: | |
| Change in net assets | \$ 972,494 |
| Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities: | |
| Depreciation and amortization | 115,708 |
| Net realized and unrealized gains on investments | (17,130) |
| Contributed property and equipment, inventory, and stock | (37,520) |
| Changes in assets and liabilities: | |
| Contributions receivable | 4,933 |
| Due from related entities | (71,626) |
| Prepaid expenses | 68,949 |
| Other assets | 2,359 |
| Accounts payable and accrued expenses | (110,135) |
| Accrued pending wish costs | 19,467 |
| Due to related entities | 15,514 |
| Other liabilities | 5,814 |
| Net cash provided by operating activities | <u>968,827</u> |
| Cash flows from investing activities: | |
| Proceeds from sales of investments | 27,837 |
| Purchases of property and equipment | (8,089) |
| Net cash provided by investing activities | <u>19,748</u> |
| Cash flows from financing activities: | |
| Principal payments on capital lease obligations | (2,068) |
| Principal payments on notes payable | (70,983) |
| Net cash used in financing activities | <u>(73,051)</u> |
| Net increase in cash and cash equivalents | 915,524 |
| Cash and cash equivalents, beginning of year | <u>3,383,983</u> |
| Cash and cash equivalents, end of year | <u>\$ 4,299,507</u> |
| Supplemental cash flow information: | |
| Cash paid for interest | \$ 16,827 |
| Acquisition of equipment with capital lease agreement | 34,330 |

See accompanying notes to financial statements.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Statement of Functional Expenses

Year ended August 31, 2014

| | Program services | Support services | | | |
|---|-----------------------------|-------------------------|-----------------------------------|-----------------------------------|------------------|
| | Wish granting | Fundraising | Management and general | Total support services | Total |
| Direct costs of wishes | \$ 4,978,066 | — | — | — | 4,978,066 |
| Salaries, taxes, and benefits | 913,103 | 942,748 | 304,367 | 1,247,115 | 2,160,218 |
| Printing, subscriptions, and publications | 12,448 | 36,442 | 4,100 | 40,542 | 52,990 |
| Professional fees | 72,581 | 87,279 | 20,502 | 107,781 | 180,362 |
| Rent and utilities | 52,653 | 60,409 | 15,512 | 75,921 | 128,574 |
| Postage and delivery | 6,814 | 9,577 | 1,817 | 11,394 | 18,208 |
| Travel | 33,098 | 46,890 | 15,448 | 62,338 | 95,436 |
| Meetings and conferences | 32,083 | 31,116 | 8,560 | 39,676 | 71,759 |
| Office supplies | 97,222 | 18,377 | 3,083 | 21,460 | 118,682 |
| Communications | 20,957 | 22,756 | 5,810 | 28,566 | 49,523 |
| Advertising and media (cash) | 14 | 8,535 | — | 8,535 | 8,549 |
| Advertising and media (in-kind) | 30,434 | 122,795 | — | 122,795 | 153,229 |
| Repairs and maintenance | 12,949 | 15,020 | 3,771 | 18,791 | 31,740 |
| Insurance | — | 234 | — | 234 | 234 |
| Membership dues | 1,707 | 3,173 | 527 | 3,700 | 5,407 |
| Grants and scholarships | 76,000 | — | — | — | 76,000 |
| National partnership dues | 218,517 | 30,816 | 30,816 | 61,632 | 280,149 |
| Miscellaneous | 9,644 | 59,091 | 7,275 | 66,366 | 76,010 |
| Depreciation and amortization | 47,440 | 54,383 | 13,885 | 68,268 | 115,708 |
| | <u>\$ 6,615,730</u> | <u>1,549,641</u> | <u>435,473</u> | <u>1,985,114</u> | <u>8,600,844</u> |

See accompanying notes to financial statements.

MAKE-A-WISH FOUNDATION[®] OF NORTH TEXAS

Notes to Financial Statements

August 31, 2014

(1) Organization

Make-A-Wish Foundation[®] of North Texas (the Foundation) is a Texas not-for-profit corporation, organized for the purpose of granting wishes to children with life-threatening medical conditions. The Foundation is an independently operating chapter of Make-A-Wish Foundation[®] of America (National Organization), which operates to develop and implement national programs in public relations and fundraising for the benefit of all local chapters. In addition, the local chapter is obligated to comply with a chapter agreement with the National Organization and such guidelines, resolutions, and policies as may be adopted by the National Organization's board of directors.

(2) Summary of Significant Accounting Policies

(a) *Basis of Presentation*

The financial statements of the Foundation are prepared on the accrual basis of accounting in accordance with U.S. generally accepted accounting principles (GAAP).

(b) *Cash and Cash Equivalents*

The Foundation considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents. Included in cash and cash equivalents at August 31, 2014 is \$481,794 of money market mutual funds. The Foundation has classified any cash or money market accounts held by external investment custodians as investments as these funds are not intended for current operations.

(c) *Investments*

Investments are recorded at fair value. Investment income, including gains and losses on investments, is recorded as increases or decreases in unrestricted net assets unless its use is limited by donor-imposed restrictions or law.

(d) *Contributions Receivable*

Contributions receivable are unconditional promises to give. Such promises that are expected to be collected within one year are recorded at expected net realizable value when the promise is received. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. Contributions receivable are discounted using a risk-free rate of return. Contributions are written off when deemed uncollectible.

(e) *Property and Equipment, Net*

Property and equipment having a useful life of more than one year are capitalized at cost when purchased. Donated assets are capitalized at the estimated fair value at the date of receipt and restrictions are released once the asset has been placed into service. Property and equipment under capital leases are stated at the present value of future minimum lease payments at the time of acquisition. Depreciation on property and equipment is provided on a straight-line basis over the estimated useful lives of the assets, generally 3 to 40 years. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend its life are expensed as incurred.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

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August 31, 2014

Long-lived assets, such as property and equipment, are reviewed for impairment annually, or whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If circumstances indicate a long-lived asset may be impaired, the asset value will be reduced to fair value. Fair value is determined through various valuation techniques including quoted market values and third-party independent appraisals, as considered necessary.

(f) Fair Value Measurements

Fair value measurements of financial assets and financial liabilities and fair value measurements of nonfinancial items are recognized or disclosed at fair value in the financial statements on a recurring basis. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible. The Foundation determines fair value based on assumptions that market participants would use in pricing an asset or liability in the principal or most advantageous market. When considering market participant assumptions in fair value measurements, the following fair value hierarchy distinguishes between observable and unobservable inputs, which are categorized in one of the following levels:

- Level 1 Inputs: Unadjusted quoted prices in active markets for identical assets (or liabilities) that the reporting entity has the ability to access at the measurement date.
- Level 2 Inputs: Prices for a similar asset (or liability), other than quoted prices included in Level 1 inputs, that are observable for the asset (or liability), either directly or indirectly. If the asset (or liability) has a specified term, a Level 2 input must be observable for substantially the full term of the asset (or liability).
- Level 3 Inputs: Unobservable inputs for the asset (or liability) used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset (or liability) at measurement date.

See additional information in note 3.

(g) Net Assets

The Foundation's net assets and changes therein are classified and reported as follows:

- **Permanently restricted net assets** – Net assets subject to donor-imposed restrictions that the principal be maintained in perpetuity. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on related investments for unrestricted purposes.
- **Temporarily restricted net assets** – Net assets subject to restrictions imposed by donor or law that may be met either by actions of the Foundation or the passage of time.
- **Unrestricted net assets** – Net assets that are not subject to donor-imposed restrictions or law.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Notes to Financial Statements

August 31, 2014

(h) *Revenue Recognition*

Unconditional promises to give are recognized at fair value as contributions revenue in the period such promises are made by donors. Fair value is estimated giving consideration to anticipated future cash receipts (after allowance is made for uncollectible contributions) and discounting such amounts at a risk-adjusted rate commensurate with the duration of the donor's payment plan. Amortization of the discounts is recorded as additional contribution revenue. Conditional promises are recorded as revenue once the conditions are substantially met. Contributions, grants, and bequests are recognized as either temporarily or permanently restricted if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. When restrictions are met in the same period as the contribution is received, the Foundation records the contribution and the expense as unrestricted. Contributions of assets other than cash are recorded at their estimated fair value. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

The Foundation received in-kind contributions of assets and services that are included in the accompanying statement of activities as follows:

| | |
|-------------------------|--------------|
| Contributions: | |
| Wish related | \$ 2,508,971 |
| Advertising and media | 30,434 |
| Property and equipment | 9,810 |
| Other | 25,737 |
| | <hr/> |
| Total | \$ 2,574,952 |
| | <hr/> <hr/> |
| Special event revenue: | |
| Internal special events | \$ 517,918 |
| | <hr/> <hr/> |

An internal special event is a fundraising event coordinated and staffed by Foundation personnel rather than a third-party support group or organization. It is designed to attract people for the purpose of raising mission awareness, for increasing funding from existing donors, and the cultivation of future donors. Internal special event in-kind amounts are donated items recorded at fair value that are used in facilitating the event. Examples of such donated items are generally food, beverage, facility costs, and auction items.

Program or supporting services expenses were recorded at fair value totaling \$2,565,142 in 2014, with the difference recorded as property and equipment, net.

Advertising and media is used to help the Foundation communicate its message or mission and includes fundraising materials, informational material, or advertising, and may be in the form of an audio or video tape of a public service announcement, a layout for a newspaper, media time or space for public service announcements, or other purposes. Advertising and media are reported as contribution revenue and fundraising expense when received and the reporting of such contributions is unaffected by whether the Foundation could afford to purchase or would have purchased the assets at their fair value.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Notes to Financial Statements

August 31, 2014

(i) Income Taxes

The Foundation is a not-for-profit organization exempt from federal income and Texas taxes under the provisions of Internal Revenue Code Section 501(c)(3) and Section 171.063 of the Texas Tax Code. However, the Foundation remains subject to income taxes on any net income that is derived from a trade or business, regularly carried on and not in furtherance of the purpose for which it was granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the financial statements taken as a whole.

Management believes that no uncertain tax positions exist for the Foundation at August 31, 2014. The Foundation files income tax returns in the U.S. federal jurisdiction. The Foundation is no longer subject to U.S. federal income tax examinations by tax authorities for tax years before 2010.

(j) Functional Expenses

The Foundation performs three functions: wish granting, fundraising, and management and general. Definitions of these functions are as follows:

Wish Granting

Activities performed by the Foundation that grant wishes to children with life-threatening medical conditions.

Fundraising

Activities performed by the Foundation to generate funds and/or resources to support its programs and operations. During the fiscal year ended August 31, 2014, the Foundation incurred no significant joint costs for activities that included fundraising appeals.

Management and General

All costs not identifiable with a single program or fundraising activity, but indispensable to the conduct of such programs and activities and to the Foundation's existence, are included as management and general expenses. This includes expenses for the overall direction of the Foundation, business management, general recordkeeping, budgeting, financial reporting, and activities relating to these functions such as salaries, rent, supplies, equipment, and other expenses.

Expenses that benefit more than one function of the Foundation are allocated among the functions based generally on the amount of time spent by employees on each function.

(k) Management Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the useful lives of property and equipment, valuation of investments and contributions receivable, accrued pending wish costs, net of attrition on pending wish costs and whether an allowance for uncollectible contributions receivable is required. The current economic environment continues to create a high degree of uncertainty inherent in those estimates and assumptions.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Notes to Financial Statements

August 31, 2014

(3) Fair Value Measurements

(a) *Fair Value of Financial Instruments*

Fair value is defined as the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair values of the financial instruments shown in the following table as of August 31, 2014 represent the amounts that would be received to sell those assets or that would be paid to transfer those liabilities in an orderly transaction between market participants at that date. Those fair value measurements maximize the use of observable inputs. However, in situations where there is little, if any, market activity for the asset or liability at the measurement date, the fair value measurement reflects the Foundation's own judgments about the assumptions that market participants would use in pricing the asset or liability. Those judgments are developed by the Foundation based on the best information available in the circumstances, including expected cash flows and appropriately risk-adjusted discount rates, and available observable and unobservable inputs.

Overall Investment Objective

The overall investment objective of the Foundation is to invest its assets in a prudent manner that will achieve a long-term rate of return sufficient to fund a portion of its annual operating activities and increase investment value after inflation. The Foundation diversifies its investments among various asset classes incorporating multiple strategies and managers. Major investment decisions are authorized by the Board's Finance committee, which oversees the Foundation's investment program in accordance with established guidelines.

Allocation of Investment Strategies

In addition to traditional stocks and fixed income securities, the Foundation may also hold shares or units in traditional institutional funds as well as in alternative investment funds involving real asset strategies. Real asset funds generally hold interests in public real estate investment trusts (REITS) or commercial real estate through sole-member entities. Real asset funds, therefore, often require the estimation of fair values by the fund managers in the absence of readily determinable market values. Because of the inherent uncertainties of valuation, these estimated fair values may differ significantly from values that would have been used had a ready market existed, and the differences could be material. Such valuations are determined by fund managers and generally consider variables such as operating results, comparable earnings multiples, projected cash flows, recent sales prices, and other pertinent information, and may reflect discounts for the illiquid nature of certain investments held. Moreover, the fair values of the Foundation's interests in shares or units of these funds, because of liquidity and capital commitment terms that vary depending on the specific fund or partnership agreement, may differ from the fair value of the funds' underlying net assets.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Notes to Financial Statements

August 31, 2014

(b) Fair Value Hierarchy

The following table presents the placement in the fair value hierarchy of assets and liabilities that are measured at fair value on a recurring basis at August 31, 2014:

| Description | August 31, 2014 | Fair value measurements at August 31, 2014 using | | |
|---|--------------------|---|---|--|
| | | Quoted prices in active markets for identical assets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Assets: | | | | |
| Recurring: | | | | |
| Investments and investments held for long-term purposes: | | | | |
| Equity securities: | | | | |
| U.S. corporate equity securities | \$ 61,223 | 61,223 | - | - |
| Real estate investment trust | 59,725 | - | - | 59,725 |
| Money market funds | 678,895 | 678,895 | - | - |
| Total recurring | <u>799,843</u> | <u>740,118</u> | <u>-</u> | <u>59,725</u> |
| Total nonrecurring | - | - | - | - |
| Total | <u>\$ 799,843</u> | <u>740,118</u> | <u>-</u> | <u>59,725</u> |

For the valuation of real estate investment trust investments at August 31, 2014, the Foundation used significant unobservable inputs including information from owner-to-owner transactions (Level 3).

The following table presents a rollforward of activity for investments measured at fair value using significant unobservable inputs (Level 3) for the year ended August 31, 2014:

| | Fair value measurements using significant unobservable inputs (Level 3) |
|---|---|
| Beginning balance | \$ 58,662 |
| Total gains (realized/unrealized) included in changes in net assets | 1,063 |
| Ending balance | <u>\$ 59,725</u> |
| Change in unrealized gains for the period included in the change in net assets relating to investments still held at end of reporting period | <u>\$ 1,063</u> |

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Notes to Financial Statements

August 31, 2014

Total investment income, gains, and losses for the year ended August 31, 2014 consist of the following:

| | |
|------------------------------------|------------------|
| Interest and dividend income | \$ 8,038 |
| Realized and unrealized gains, net | 17,130 |
| Less investment expenses | <u>(150)</u> |
| Investment income, net | <u>\$ 25,018</u> |

(4) Contributions Receivable

Contributions receivable at August 31, 2014 were \$152,286 and are all due within one year. Management has determined that all contributions receivable are fully collectible; therefore, no allowance for uncollectible accounts is considered necessary at August 31, 2014.

(5) Transactions with Related Entities

The National Organization conducts national fundraising efforts for which cash and in-kind donations are received and shared with the Foundation. These funds represent revenues associated with: distributions from national partners, individual donation amounts collected via online and white mail donations, amounts for internal grants, travel and training scholarships, amounts to fund the Adopt-A-Wish® program, and other miscellaneous revenues. During the year ended August 31, 2014, the Foundation received \$1,296,053 from these national revenue streams, which is reflected within contributions in the accompanying Statement of Activities.

Conversely, the chapter pays amounts to the National Organization for annual dues, insurance, and other miscellaneous ancillary expenses that the National Organization pays on behalf of the Foundation. Amounts totaling \$423,295 were paid from the Foundation to the National Organization during the year ended August 31, 2014, which is reflected within program and support service expenses in the accompanying Statement of Activities.

Chapters who assist with the organization and granting of wishes from other chapters are paid a “fee for service” called the wish assist fee. Under this program, the Foundation received \$7,050 for the year ended August 31, 2014, which is recorded in the accompanying statement of activities as other income.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Notes to Financial Statements

August 31, 2014

Amounts due from and to related entities are as follows:

| | | |
|---------------------------------|----|-----------------------|
| Balance at August 31, 2014: | | |
| Due from National Organization | \$ | 234,644 |
| Due from other chapters | | <u>6,131</u> |
| Total due from related entities | \$ | <u><u>240,775</u></u> |
| | | |
| Due to National Organization | \$ | 13,274 |
| Due to other chapters | | <u>23,652</u> |
| Total due to related entities | \$ | <u><u>36,926</u></u> |

Amounts due from the National Organization represent contributions remitted to the National Organization that are identified for the Foundation's use but were not yet transferred to the Foundation as of year-end. Amounts due from other chapters represent amounts paid in assisting other chapters with their wish granting. Amounts due to other chapters represent amounts owed to other chapters who have assisted in the granting of wishes for the Foundation.

During 2014, the Foundation received contributions, both cash and in-kind, from board members totaling \$567,599. Amounts due from board members at August 31, 2014 totaled \$10,000, and are included in contributions receivable in the accompanying statement of financial position.

(6) Property and Equipment, Net

Property and equipment as of August 31, 2014 consist of the following:

| | | |
|--|----|-------------------------|
| Land | \$ | 380,439 |
| Building and building improvements | | 3,018,615 |
| Computer equipment and software | | 89,361 |
| Office furniture | | 23,311 |
| Other equipment | | <u>318,822</u> |
| | | 3,830,548 |
| Less accumulated depreciation and amortization | | <u>(774,761)</u> |
| Property and equipment, net | \$ | <u><u>3,055,787</u></u> |

Depreciation and amortization expense totaled \$115,708 for the year ended August 31, 2014. Buildings and building improvements are depreciated over 40 years, computer equipment, software and related items over three years, and office furniture and other equipment over five years.

MAKE-A-WISH FOUNDATION® OF NORTH TEXAS

Notes to Financial Statements

August 31, 2014

(7) Accrued Pending Wish Costs

The Foundation accrues for estimated costs of reportable pending wishes as unconditional promises to give when five certain, measurable wish criteria are met. Prior to meeting these five criteria, the wish is considered a conditional promise to give due to the inherent uncertainties surrounding these criteria and is therefore not accrued as a pending wish liability. Reportable pending wish criteria include:

1. Receiving a referral,
2. Obtaining the required medical eligibility form,
3. Contact with the wish family has occurred to determine the prospective wish,
4. Determination that the wish falls within the National Organization's wish granting policy, and
5. The wish is expected to be granted within the next 12 months.

The Foundation, as part of its estimate of accrued pending wish costs, also considers attrition on pending wish costs. An attrition rate is calculated by the Foundation by analyzing the trend of wishes that have been accrued for using the five criteria discussed above that have not been able to be completed within the past twelve months due to factors outside of the control of the chapter, such as the death of a child, the move of the family out of the chapter's territory, or loss of contact with the family. As of August 31, 2014, the Foundation had 206 reportable pending wishes.

(8) Notes Payable

The Foundation has an unsecured line of credit with a financial institution totaling \$450,000, bearing interest at 4%, adjusted for the bank's Prime rate, and expiring on June 6, 2015. As of August 31, 2014, there was \$0 outstanding on this line of credit.

The Foundation has a note payable with a financial institution with an interest rate of 4.0%. The note is secured by the land and building of the Foundation. The note now requires principal payments in equal monthly installments of \$3,212, and matures in June 2019. The remaining principal payments subsequent to August 31, 2014 are as follows:

| | | |
|--------------|----|----------------|
| Fiscal year: | | |
| 2015 | \$ | 19,325 |
| 2016 | | 20,113 |
| 2017 | | 20,932 |
| 2018 | | 21,785 |
| 2019 | | 304,434 |
| Total | \$ | <u>386,589</u> |

Subsequent to year-end, the Foundation paid off the remaining principal balance of the note payable.

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Notes to Financial Statements

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(9) Leases

The Foundation is obligated under various capital and operating leases for offices and equipment, which expire at various dates through February 28, 2019. As of August 31, 2014, the cost of leased property and equipment under capital lease was \$34,330, and accumulated depreciation was \$2,463. Total rent expense for all operating leases for the year ended August 31, 2014 totaled \$90,864.

Future minimum lease payments under capital and operating leases having remaining terms in excess of one year are as follows:

| | <u>Operating leases</u> | <u>Capital leases</u> |
|---|-----------------------------|---------------------------|
| Year ending August 31: | | |
| 2015 | \$ 68,149 | 9,455 |
| 2016 | 56,596 | 9,455 |
| 2017 | 44,602 | 9,455 |
| 2018 | 27,609 | 8,276 |
| 2019 and following | 843 | 1,192 |
| Total minimum lease payments | \$ <u>197,799</u> | 37,833 |
| Less amounts representing interest | | <u>(5,572)</u> |
| Present value of net minimum lease payments | | \$ <u>32,261</u> |

(10) Temporarily and Permanently Restricted Net Assets

For the year ended August 31, 2014, net assets are temporarily restricted as follows:

| | |
|---|-------------------|
| Time restrictions | \$ 122,100 |
| Purpose restrictions | <u>73,966</u> |
| Total temporarily restricted net assets | \$ <u>196,066</u> |

For the year ended August 31, 2014, permanently restricted net assets are restricted to:

| | |
|---|------------------|
| Investments in perpetuity, the income from which is expendable to support any activities of the Foundation | \$ <u>24,000</u> |
| | \$ <u>24,000</u> |

Subsequent to year end, the donor released the restriction related to the permanent endowment.

(11) Retirement Plan

The Foundation has a defined contribution retirement plan (the Plan). Employees are eligible for participation in the Plan after reaching 21 years of age and upon hire. Under the provisions of the Plan, eligible employees may elect to defer a percentage of their salary subject to certain IRC limitations. The Foundation matches employee contributions up to 6% of the employee's salary. Foundation contributions to the Plan for the year ended August 31, 2014 were \$147,951.

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(12) Concentrations of Credit Risk

Financial instruments that potentially subject the Foundation to concentration of credit risk consist principally of cash, cash equivalents, and investments. The Foundation places its cash and investments with high credit quality financial institutions and generally limits the amount of credit exposure not to exceed the FDIC insurance coverage limit of \$250,000. From time to time throughout the year, the Foundation's cash balances may exceed the amount of the FDIC insurance coverage.

In-kind contributions totaling \$1,111,781 were received from a single donor for the year ended August 31, 2014, which represents 16% of total public support. Should these contribution levels decrease, the Foundation may be adversely affected.

(13) Subsequent Events

The Foundation has evaluated subsequent events from the statement of financial position date through March 5, 2015, the date at which the financial statements were available to be issued.